



# F.N.B. Corporation

"We exist to help our customers achieve economic success and financial security, and we do this in part by building relationships based on trust and integrity. We are dedicated to enhancing the lives of the people and the communities that we serve."

**-Vincent J. Delie, Jr.**

*Chairman, President and CEO*

*F.N.B. Corporation*

*First National Bank*

## FNB LISTED NYSE **FAST FACTS** January 2018



F.N.B. Corporation  
(holding company for First National Bank)

### Commercial Banking

- Corporate and Business Banking
- Investment Real Estate
- Asset-Based Lending
- Treasury Management
- Lease Financing
- Capital Markets
- International Banking
- Small Business Administration Lending

### Wealth Management

- Trust and Fiduciary
- Retirement Services
- Investment Advisory
- Brokerage
- Private Banking

### Consumer Banking

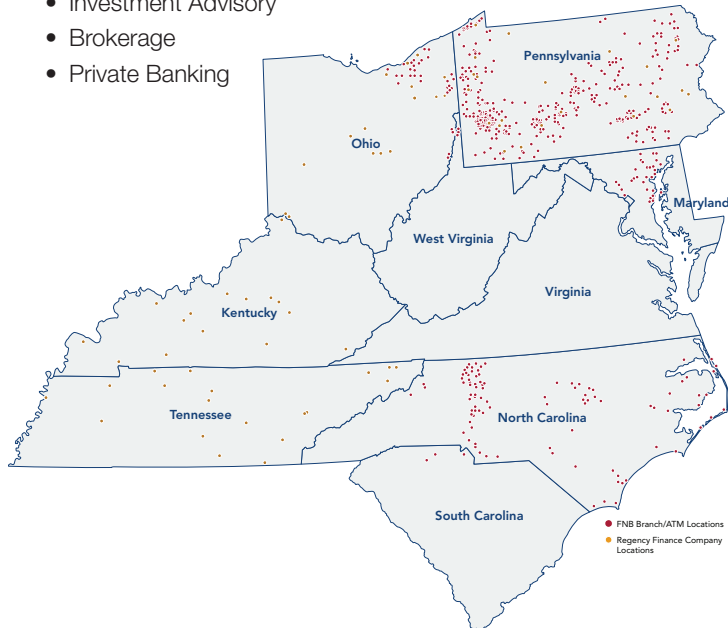
- Deposit Products
- Mortgage Banking
- Consumer Lending
- Mobile and Online Banking
- Indirect Lending

### Insurance

- Property and Casualty
- Employee Benefits
- Personal
- Title

### Consumer Finance

- Regency Finance Company



### Corporate Profile

F.N.B. Corporation (FNB) is the holding company for First National Bank of Pennsylvania. Established in 1864, FNB remains known for a passion for what's right and a commitment to our customers and the communities we serve. FNB offers a broad array of products and services to provide customers with comprehensive financial solutions.

- FNB, a publicly traded company on the NYSE (FNB), has a market capitalization of approximately \$4.5 billion.
- FNB's inclusion in Standard & Poor's MidCap 400 Index and the Russell 1000 Index reinforces that FNB is characterized by stability and poised for continued growth.
- Experienced executive leaders are supported by a growing team of highly qualified financial professionals who contribute to the rising success of one of the 50 largest bank holding companies in the U.S. by total assets, excluding custodial banks.

### FNB is recognized for its stability and exceptional customer service:

- Winner of 10 Greenwich Associates Excellence in Banking Awards in 2016, receiving national and regional honors for client satisfaction in both Small Business and Middle Market Banking.



#### NATIONAL AWARDS:

|   |  |
|---|--|
| <b>Middle Market</b><br>(\$10-\$500 million in sales) | Overall Client Satisfaction<br>Cash Management<br>Ease of Product Implementation |
| <b>Small Business</b><br>(\$1-\$10 million in sales)  | Overall Client Satisfaction<br>Cash Management                                   |

#### NORTHEAST REGIONAL AWARDS:

|   |  |
|---|--|
| <b>Middle Market</b><br>(\$10-\$500 million in sales) | Overall Client Satisfaction<br>Cash Management Solutions           |
| <b>Small Business</b><br>(\$1-\$10 million in sales)  | Overall Satisfaction<br>Cash Management<br>Likelihood to Recommend |

- Growing consumer presence spanning eight states, with a significant retail deposit share in attractive metropolitan markets including: Pittsburgh, PA, Cleveland, OH, Baltimore, MD and Charlotte, Raleigh, Durham and the Piedmont Triad in NC.
- Consistently recognized as a Top Workplace.



**Connect with us**

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**fnb-online.com**

First National Bank is EQUAL HOUSING LENDER, MEMBER FDIC