# F.N.B. Corporation Announces Agreement to Acquire Yadkin Financial Corporation

July 21, 2016





# Cautionary Statement Regarding Forward-Looking Information and Non-GAAP Financial Information

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act, relating to present or future trends or factors affecting the banking industry and, specifically, the financial operations, markets and products of F.N.B. Corporation ("FNB") and Yadkin Financial Corporation ("Yadkin"). Forward-looking statements are typically identified by words such as "believe", "plan", "expect", "anticipate", "intend", "outlook", "estimate", "forecast", "will", "should", "project", "goal", and other similar words and expressions. These forward-looking statements involve certain risks and uncertainties. In addition to factors previously disclosed in FNB and Yadkin reports filed with the SEC and those identified elsewhere in this filing, the following factors among others, could cause actual results to differ materially from forward-looking statements or historical performance: ability to obtain regulatory approvals in a timely manner and without significant expense or other burdens; meet other closing conditions to the Merger, including applicable regulatory approvals and the approval by FNB and Yadkin shareholders, on the expected terms and schedule; delay in closing the Merger; difficulties and delays in integrating the FNB and Yadkin businesses or fully realizing anticipated cost savings and revenues; business disruption following the Merger; the challenges attendant to entering a new remote geographic market, changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; changes in interest rates and capital markets; inflation; customer acceptance of FNB products and services by Yadkin customers; customer borrowing, repayment, investment and deposit practices; customer consequences associated with mergers, acquisitions and divestitures; economic conditions; and the impact, extent and timing of technological changes, capital management activities, and other consequences associated with mergers. FNB and Yadkin undertake no obligation t

To supplement its consolidated financial statements presented in accordance with Generally Accepted Accounting Principles (GAAP), the FNB and Yadkin have respectively provided additional measures of operating results, net income and earnings per share (EPS) adjusted to exclude certain costs, expenses, and gains and losses. FNB and Yadkin believe that these non-GAAP financial measures are appropriate to enhance the understanding of its past performance as well as prospects for its future performance. In the event of such a disclosure or release, the Securities and Exchange Commission's Regulation G requires: (i) the presentation of the most directly comparable financial measure calculated and presented in accordance with GAAP and (ii) a reconciliation of the differences between the non-GAAP financial measure presented and the most directly comparable financial measure calculated and presented in accordance with GAAP. The Appendix to this presentation contains non-GAAP financial measures used by the FNB and Yadkin to provide information useful to investors in understanding each Company's respective operating performance and trends, and facilitate comparisons with the performance of each of FNB's and Yadkin's respective peers. While each of FNB and Yadkin believe that these non-GAAP financial measures used by each of FNB and Yadkin may differ from the non-GAAP financial information prepared in accordance with GAAP. The non-GAAP financial measures used by each of FNB and Yadkin may differ from the non-GAAP financial institutions use to measure their results of operations. This information should be reviewed in conjunction with each of FNB's and Yadkin's financial results disclosed on July 21, 2016 and in its periodic filings with the Securities and Exchange Commission.

### ADDITIONAL INFORMATION ABOUT THE MERGER

This communication is being made in respect of the proposed transaction involving Yadkin and FNB. This material is not a solicitation of any vote or approval of Yadkin's or FNB's shareholders and is not a substitute for the joint proxy statement/prospectus or any other documents which Yadkin and FNB may send to their respective shareholders in connection with the proposed merger. This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities.

F.N.B. Corporation and Yadkin Financial Corporation will file a joint proxy statement/prospectus and other relevant documents with the SEC in connection with the merger.

THE RESPECTIVE SHAREHOLDERS OF AND F.N.B. CORPORATION AND YADKIN FINANCIAL CORPORATION ARE ADVISED TO READ THE JOINT PROXY STATEMENT/PROSPECTUS WHEN IT BECOMES AVAILABLE AND ANY OTHER RELEVANT DOCUMENTS FILED WITH THE SEC, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THOSE DOCUMENTS, BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION.

The proxy statements/prospectuses and other relevant materials (when they become available), and any other documents F.N.B. Corporation and Yadkin Financial Corporation have filed with the SEC, may be obtained free of charge at the SEC's website at www.sec.gov. In addition, investors and security holders may obtain free copies of the documents F.N.B. Corporation has filed with the SEC by contacting James Orie, Chief Legal Officer, F.N.B. Corporation, One North Shore Center, Pittsburgh, PA 15212, telephone: (724) 983-3317; and may obtain free copies of the documents Yadkin Financial Corporation has filed with the SEC by contacting Terry Earley, CFO, Yadkin Financial Corporation, 3600 Glenwood Avenue, Raleigh, NC 27612, telephone: (919) 659-9015.

F.N.B. Corporation and Yadkin Financial Corporation and certain of their directors and executive officers may be deemed to be participants in the solicitation of proxies from shareholders of F.N.B. Corporation and Yadkin Financial Corporation in connection with the proposed merger. Information concerning such participants' ownership of F.N.B. Corporation and Yadkin Financial Corporation and Yadkin Financial Corporation and Yadkin Financial Corporation and Yadkin Financial Corporation shareholders of the merger when they become available. This communication does not constitute an offer of any securities for sale.



# **Compelling Strategic and Financial Rationale**

Creates a Premier Middle Market Regional Bank in the Mid-Atlantic and Southeast	<ul> <li>Extends FNB's footprint into attractive high-growth metro markets in the Southeast         <ul> <li>Transforms FNB's growth profile with nearly half of pro forma franchise in large, attractive markets</li> <li>Top 10 deposit market share in five major metro markets with population greater than 1 million <sup>(1)</sup></li> </ul> </li> <li>Nearly \$30 billion in pro forma assets with increased scale and business opportunities         <ul> <li>Leverages FNB's investments in technology and compliance</li> <li>Expertise and product set to deepen customer penetration</li> </ul> </li> <li>Expect high retention rate of market leadership and customer-facing employees         <ul> <li>Empowers Yadkin's experienced bankers</li> <li>Well-positioned to attract additional in-market talent</li> </ul> </li> </ul>
Significant Long-Term Shareholder Value Creation	<ul> <li>Financially attractive transaction with conservative assumptions         <ul> <li>Mid-to-high single digit earnings accretion</li> <li>TBV per share earnback of 4.5 years</li> <li>Modeled to flat interest rates for next five years</li> </ul> </li> <li>Drives positive operating leverage through organic growth of middle market C&amp;I business, consumer banking and fee income and focused expense reductions</li> <li>Positions FNB for long-term growth in a challenging interest rate and regulatory environment</li> </ul>
Experienced Acquirer and Proven Market Expansion Model	<ul> <li>Recent FNB acquisition of Metro has been closed and fully integrated</li> <li>Comprehensive due diligence review and conservative credit mark</li> <li>Pro forma capital ratios exceed well-capitalized levels and CRE concentration comfortably below regulatory guidance</li> </ul>

(1) Includes Pittsburgh MSA, Baltimore MSA, Raleigh MSA, Charlotte MSA and the Piedmont Triad (Greensboro – High Point MSA and Winston – Salem MSA).

3

# North Carolina – A Robust Banking Market, Well-Positioned For Growth

- North Carolina consistently ranks as one of the best business climates in the U.S., having ranked 2nd among Forbes "Best States for Business" in 2015 and top five for the last ten consecutive years
  - Result of competitive tax climate (corporate income tax rate of 4%), low business costs, favorable legal and regulatory environment and the availability of skilled labor
- Headquarters for 12 Fortune 500 companies
- #1 state for corporate relocations in 2015 and has been for 8 of the past 9 years
  - Since the beginning of 2015, 124 companies have announced relocations or expansions in Wake County (Raleigh / Durham area)
- 9th largest state based on 2015 GDP with the 5th highest growth rate
  - Primary economic drivers are higher education, technology (e.g. IT and biotechnology), healthcare, finance, logistics, manufacturing, transportation
- 9th largest state by population and recently surpassed 10 million having grown nearly 6% since 2010
- Raleigh and Charlotte ranked #9 and #13 respectively on Forbes "Fastest Growing Cities" 2016 list based on population and economic growth among the nation's 100 most populous metropolitan statistical areas
- Highly skilled and educated workforce, with 53 colleges and universities including three Tier 1 research universities
  - Piedmont Triad has over 20 colleges and universities
- Large pool of banking talent due to deep history of large financial services companies based in North Carolina

Source: Forbes, Site Selection, SNL Financial, Nielson, Bureau of Economic Analysis U.S. Department of Commerce, North Carolina Department of Commerce, Economic Development Partnership of North Carolina, Fortune, Greater Raleigh Chamber of Commerce, U.S. Census Bureau.



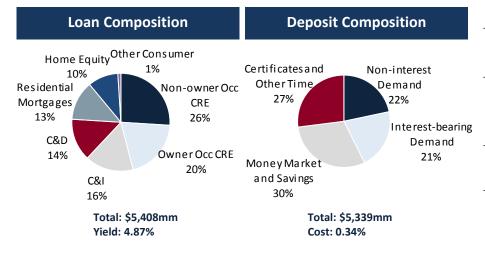
High Growth Markets with Significant Retail Banking Prospects

Attractive Business Climate

# **Overview of Yadkin Financial Corporation**

### Highlights

- Incorporated in 2006, Yadkin Financial is the bank holding company of Yadkin Bank, a North Carolina-chartered relationship focused commercial bank
- #1 market share in North Carolina among community banks <sup>(1)</sup>
- Concentrated presence in North Carolina's most attractive, high growth markets
  - ~75% of the franchise is located in Charlotte, Raleigh, Piedmont Triad <sup>(2)</sup> and Wilmington MSAs
- Strong organic loan and deposit growth
- Compatible culture with FNB and similar relationship banking approach
- Successfully closed two acquisitions over the last two years
  - VantageSouth Bancshares, Inc. \$2.2 billion in assets, closed July 2014
  - NewBridge Bancorp \$2.8 billion in assets, closed March 2016



# HeadquartersRaleigh, North CarolinaBranches100Employees1,275Assets\$7,455 mmEquity\$1,003 mmTCE / TA8.94%

**Yadkin Overview** 

Management Team			
Scott Custer	Formerly Founder and CEO of		
President & CEO	VantageSouth Bancshares		
Terry Earley	Formerly CFO of VantageSouth		
EVP & CFO	Bancshares		
Edwin Shuford EVP & Chief Credit Officer	Joined in 2010 from High Country Bank, where he was a Regional Chief Credit Officer		
Steven Jones EVP & Chief Banking Officer	Formerly President of VantageSouth Bank		
Robin Hager	Joined Yadkin in 2016 from NewBridge		
EVP & Chief Administrative	Bank where she was the Senior Vice		
Officer	President and Chief Administrative Officer		

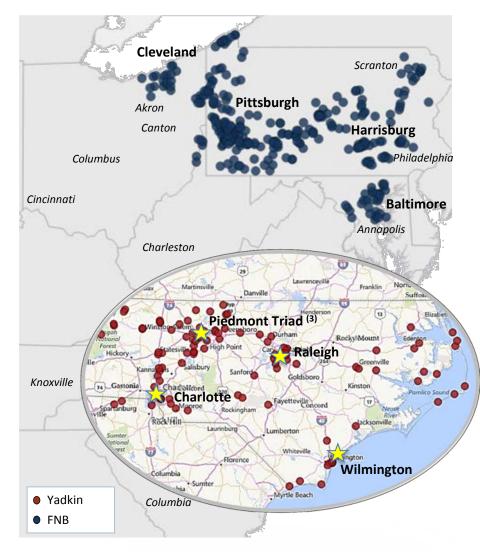
Note: Data as of and for the quarter ending June 30, 2016.

(1) Banks with less than \$15 billion in assets per SNL Financial. (2) Greensboro – High Point MSA and Winston – Salem MSA.



# **Extends FNB's Distribution Network Into Faster Growing Southeastern Markets**

Yadkin has top 10 market share in North Carolina's most attractive markets

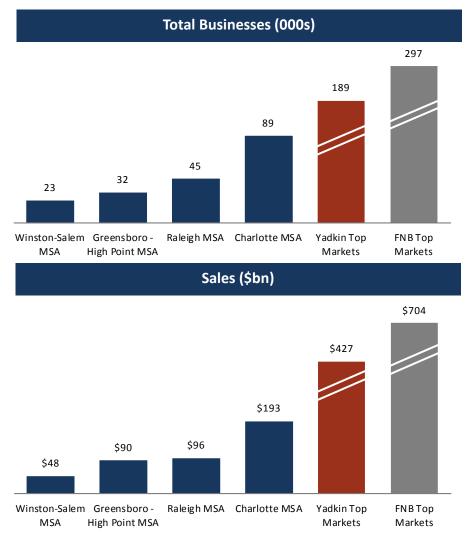


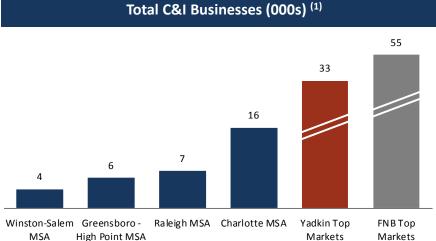
	Population (mm) <sup>(1)</sup>	Population Growth ('10-'16) <sup>(2)</sup>	Market Rank	Branches		% of Pro Forma Total
Yadkin Metro Mark	(ets					
Raleigh MSA	1.3	12.7%	6	12	\$1,064	5%
Greensboro - High Point MSA	0.8	4.3	6	10	846	4
Charlotte MSA	2.4	9.9	8	18	784	4
Winston-Salem MSA	0.7	2.9	4	18	779	4
Wilmington MSA	0.3	9.6	6	5	366	2
Yadkin Total	9.7	7.0	<b>7</b> <sup>(4)</sup>	100	5,203	25
FNB Total	25.6	0.0		330	15,963	75
FNB Pro Forma	35.3	1.7%		430	21,166	

Source: SNL Financial. Based on FDIC deposit data as of June 30, 2015. Pro forma for closed FNB and Yadkin acquisitions. (1) Totals equal to the aggregate of all markets in which Yadkin or FNB has deposits. (2) Totals equal to weighted average by deposits in each market in which Yadkin or FNB has deposits. (3) Greensboro – High Point MSA and Winston – Salem MSA. (4) Ranking for North Carolina.

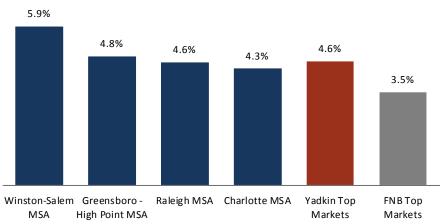


# **Significant Commercial Lending Opportunities Exist**





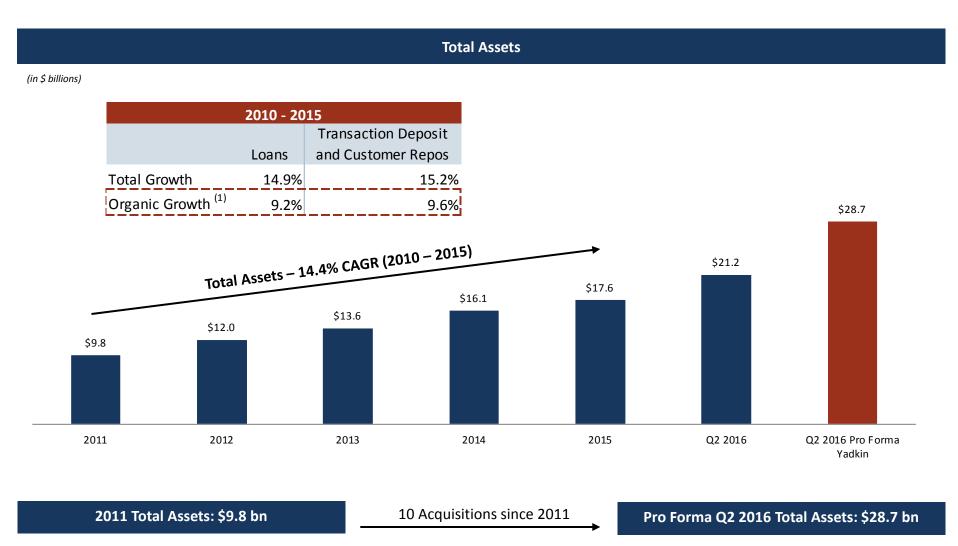
2013-2014 GDP Growth (2)



Source: SNL Financial, U.S. Bureau of Economic Analysis, US Census Bureau. FNB Top Markets defined as Pittsburgh MSA, Harrisburg MSA, Baltimore MSA and Cleveland MSA. (1) Includes companies classified with the NAICS as Healthcare and Social Assistance, Wholesale Trade, Manufacturing or Transportation and Warehousing. (2) Measured in current dollars. Yadkin and FNB Top Markets are calculated based on total GDP growth in the markets.



# FNB's Market Expansion Model has Resulted in Strong Organic Growth



(1) Organic balances exclude initial respective balances acquired upon transaction close for BAC(9/2015), OBAF (9/2014), BCSB (2/2014), PVFC (10/2013), ANNB (4/2013), PVSA (1/2012) and CBT (1/2011).



# **Enhanced Product Offering Positions Company For Future Revenue Growth**

The combined company will have a broader suite of products and services to offer new and existing commercial, wealth management and retail customers

Product / Service		
Corporate Banking	ENB. Corporation	
Small Business Banking	ENB. Corporation	YADKIN
Investment Real Estate Financing	ENB. Corporation	YADKIN
International Banking	ENB. Corporation	$\rightarrow$
Asset-based Lending	ENB. Corporation	$\rightarrow$
Treasury Management	ENB. Corporation	YADKIN
SBA Banking		YADKIN
Builder Finance		YADKIN
Capital Markets	ENB. Corporation	$\rightarrow$
Lease Financing	ENB. Corporation	$\rightarrow$
Mortgage Lending	ENB. Corporation	YADKIN
Home Equity	ENB. Corporation	YADKIN
Consumer Lending	ENB. Corporation	YADKIN
Wealth Management / Trust	ENB. Corporation	$\rightarrow$
Brokerage / Investments	ENB. Corporation	YADKIN
Private Banking	ENB. Corporation	$\rightarrow$
Insurance	ENB. Corporation	YADKIN
		(1)
Q2 Annualized Fee Income (\$ millions)	206	57 <sup>(1)</sup>
Fee income / Average Assets	0.99%	0.77%)(1)

(1) Includes estimated revenue loss from Durbin. Excludes impact of gain on sale of trust business.



# **Transaction Overview**

Consideration	<ul> <li>Fixed 2.16x exchange ratio; 100% stock <sup>(1)</sup></li> <li>\$27.35 per Yadkin share <sup>(2)</sup></li> <li>Yadkin shareholders will own ~35% of FNB</li> </ul>
Deal Value	<ul> <li>Approximately \$1.4 billion <sup>(2)</sup></li> </ul>
Key Pricing Ratios	<ul> <li>14.2x Price / 2017E EPS, based on Yadkin consensus estimates</li> <li>11.2x Price / 2017E adjusted EPS with fully phased cost savings</li> <li>2.23x Price / tangible book value <sup>(3)</sup></li> </ul>
Required Approvals	<ul> <li>Customary regulatory</li> <li>FNB and Yadkin shareholders</li> </ul>
Expected Closing	<ul> <li>Q1 2017</li> </ul>
Key Assumptions	<ul> <li>Cost savings: 25% of Yadkin's non-interest expense base, phased in 75% in 2017 and 100% thereafter</li> <li>Credit mark: Gross mark at 3.6% of gross loans, representing a net credit mark of 2.6% <sup>(4)</sup></li> <li>One-time transaction expenses: ~\$100 million pre-tax</li> <li>Core deposit intangible: 1.8% amortized over 10 years (SOYD)</li> </ul>
Board Seat	<ul> <li>One Yadkin Board member to join FNB Board following the closing of the transaction</li> </ul>
Estimated Pro Forma Impact	<ul> <li>Accretive to GAAP EPS by ~5.5% and cash EPS by ~6.5% in 2018 and growing thereafter</li> <li>TBV per share dilution: ~8.5% with 4.5 years earnback using crossover method and 14 months on a pro forma earnings basis</li> <li>IRR: ~20%</li> <li>No additional capital raise required – HoldCo and Bank will remain well-capitalized in accordance with regulatory guidelines</li> </ul>

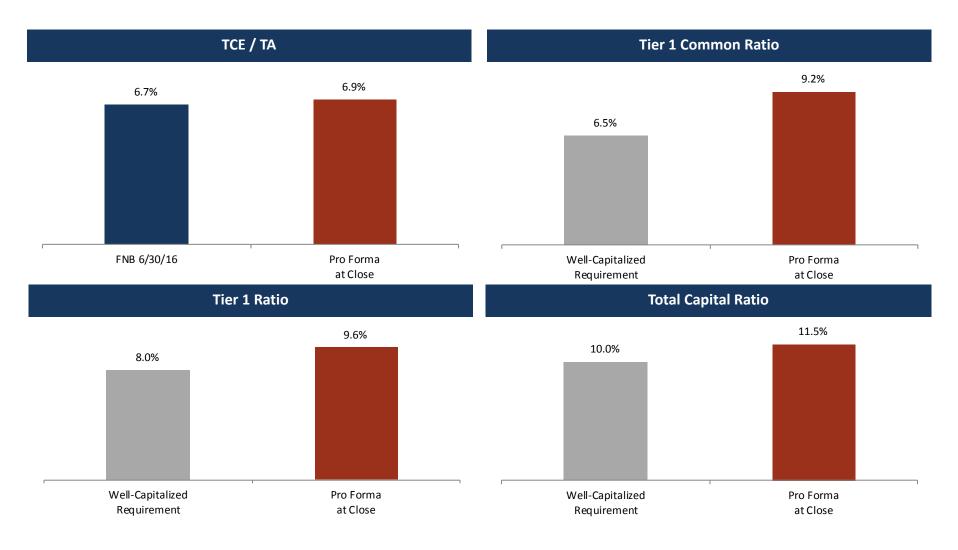
(1) Non-voting common stock shareholders will elect to receive FNB shares at the exchange ratio or cash equal to exchange ratio multiplied by FNB's 20-day trailing average closing price ending on and including the fifth such trading day prior to the closing date. Yadkin has 200K non-voting common shares (0.4% of shares outstanding). (2) Based on FNB's 20-day trailing average closing price of \$12.66 as of July 20, 2016. (3) Based on Yadkin TBV per share at June 30, 2016 of \$12.28. (4) Net of existing credit mark of \$43.7 million and current ALLL balance of \$11.6 million.

Thorough Due Diligence Process	<ul> <li>Comprehensive due diligence process led by FNB's cross-functional integration teams</li> <li>Constructed a detailed bottoms-up five year financial forecast model incorporating assumptions from business due diligence teams         <ul> <li>Results in earnings (excluding synergies) consistent with consensus estimates</li> </ul> </li> <li>Extensive credit due diligence, including thorough loan file review and credit re-underwriting         <ul> <li>Reviewed two-thirds of all commercial loan exposures</li> </ul> </li> <li>Thorough review of all compliance, legal and operational risks</li> </ul>
Well-Positioned as an Acquiror	<ul> <li>Built a robust and scalable compliance, risk management and technology infrastructure</li> <li>Deep management bench with large bank experience</li> <li>Low risk balance sheet with pro forma CRE concentration comfortably below regulatory guidance</li> <li>Well-capitalized on a pro forma basis with significant future capital generation</li> </ul>
Significant Integration Experience	<ul> <li>FNB and Yadkin management teams and employees have significant acquisition experience</li> <li>Successful cultural integration in existing and expansion markets with demonstrated ability to execute a proven and scalable business model</li> <li>FNB intends to retain Yadkin's market leadership team and customer-facing employees to grow and support platform and drive future market expansion</li> <li>FNB has completed 20 bank and branch acquisitions since 2000, including nine since 2010, in accordance with planned deadlines and expectations</li> </ul>



# **Pro Forma Capital Levels Position FNB for Future Growth**

### FNB's pro forma capital ratios are expected to exceed well-capitalized thresholds



Note: Well-capitalized requirements in accordance with Basel III standards.



	FNB 2Q 2016	Yadkin 2Q 2016	Pro Forma Transaction Impact
Loan Growth (QoQ)	8.6% (1)	8.0% (2)	
Net Interest Margin	3.41%	3.94%	
Operating Efficiency Ratio	55.4% <sup>(3)</sup>	55.5% <sup>(3)</sup>	
Operating ROATA	1.04% <sup>(3)</sup>	1.27% <sup>(3)</sup>	
Operating ROATCE	14.7% <sup>(3)</sup>	14.3% <sup>(3)</sup>	

(1) Annualized growth, excluding the impact of loans acquired in conjunction with the closing of the Fifth Third branch deal during the quarter. (2) Annualized growth, excluding \$44 million mortgage loans transferred to held for sale. (3) Operating results, a non-GAAP measure, refer to Appendix for GAAP to Non-GAAP Reconciliation details.

# **Strengthens FNB's Long Term Investment Thesis**

FNB's long-term investment thesis remains unchanged with a commitment to efficient capital management and creating value for our combined shareholders

Long-Term Investment Thesis: Targeted Annual Total Return for Shareholders of 9-12% Thesis Centered on a Balanced Combination of Capital Management, EPS Growth and Dividend Yield

Efficient Capital Management	<ul> <li>Retain capital needed to support organic growth</li> <li>Maintain capital levels commensurate with lower-risk profile</li> <li>Optimize risk / reward balance</li> </ul>
Sustainable, Profitable Growth	<ul> <li>Disciplined, profitable deployment of capital, both organically and acquisition-related, to deliver sustained EPS growth</li> <li>New metro markets represent a significant opportunity to continue organic growth</li> </ul>
Attractive Dividend Yield	<ul> <li>Commitment to an attractive dividend, balanced with growth and capital objectives</li> <li>Current dividend yield of 3.6% ranks in the top 15% among the top 100 U.S. banks and thrifts <sup>(1)</sup></li> </ul>

(1) Dividend yield based on FNB stock price as of July 20, 2016. Top 100 banks and thrifts based on market cap.



# Together, FNB and Yadkin are Well-Positioned to Deliver Superior Long-Term Shareholder Value

- ✓ Creates a \$30 billion asset bank with increased scale and business opportunities
- ✓ Extends FNB's distribution network into faster growing metro markets in the Southeast
- ✓ Pro forma company will have top 10 market share in five major metro markets <sup>(1)</sup>
- Leverages FNB's proven business model of delivering strong organic growth and expanding fee income
- ✓ Financially compelling transaction with conservative assumptions
- ✓ Significantly enhances FNB's long-term growth prospects and financial metrics
- ✓ Strong pro forma capital generation to support future growth and dividend
- ✓ Lower risk balance sheet due to geographical and asset diversification

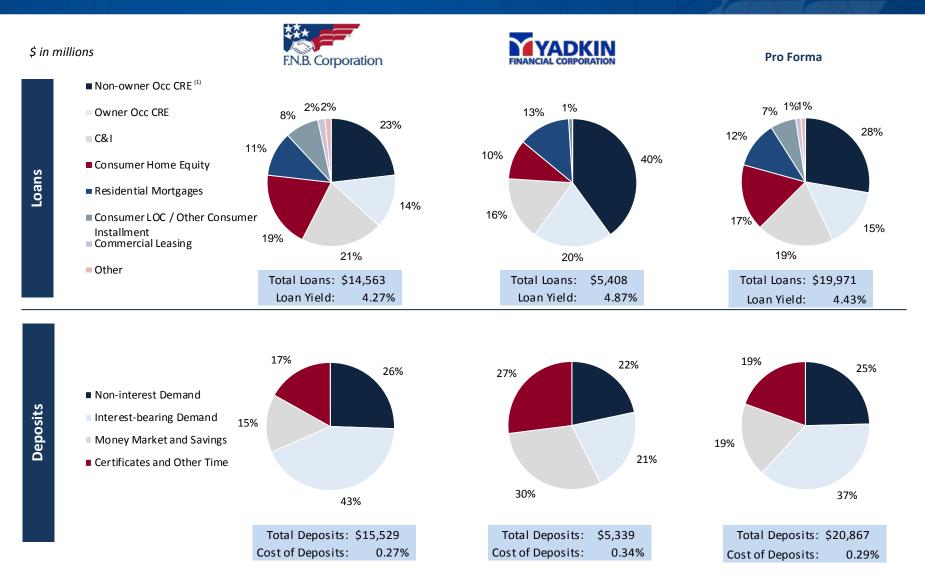
(1) Includes Pittsburgh MSA, Baltimore MSA, Raleigh MSA, Charlotte MSA and the Piedmont Triad (Greensboro – High Point MSA and Winston – Salem MSA).



Appendix



## **Pro Forma Loan and Deposit Composition**



Note: Data as of and for the quarter ending June 30, 2016.

(1) Non-owner Occ CRE includes C&D.

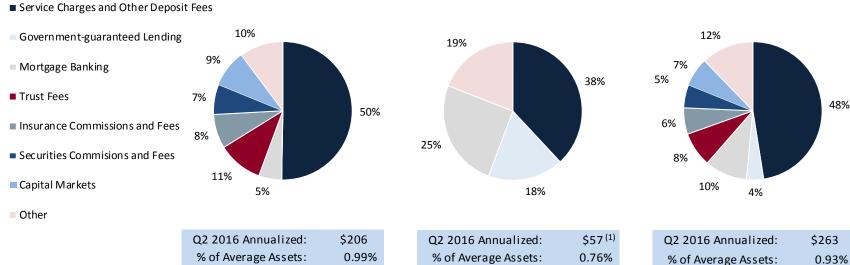


\$ in millions





**Pro Forma** 



Note: Data as of and for the quarter ending June 30, 2016. For Yadkin, excludes gain on sale of trust business.

(1) Total annualized includes estimated annual impact of Durbin.



48%

# **GAAP to Non-GAAP Reconciliation – FNB**

### \$ in thousands

Operating ROATA		
	For the Quarter ended June 30, 2016	
Operating net income		
Net income	\$41,300	
Merger, acquisition and severance costs	10,551	
Tax benefit of merger, acquisition and severance costs	(3,693)	
Operating net income	\$48,157	
Operating net income (annualized)	\$193,688	
Amortization of intangibles, net of tax (annualized)	10,551	
	\$204,239	
Average total assets	\$20,780,413	
Less: Average intangibles	(1,090,542)	
	\$19,689,871	
Operating return on average tangible assets	1.04%	

### **Operating ROATCE**

	For the Quarter ended June 30, 2016
Operating net income available to common shareholders	
Net income available to common stockholders	\$39,290
Merger, acquisition and severance costs	10,551
Tax benefit of merger, acquisition and severance costs	(3,693)
Operating net income available to common stockholders	\$46,148
Operating net income available to common stockholders (annualized) Amortization of intangibles, net of tax (annualized)	\$185,607 10,551 \$196,158
Average total stockholders' equity Less: Average preferred stockholders' equity Less: Average intangibles	\$2,532,226 (106,882) (1,090,542)
	\$1,334,802
Operating return on average tangible equity	14.7%

### **Operating Efficiency Ratio**

	For the Quarter ended
	June 30, 2016
Efficiency Ratio:	
Total non-interest expense	\$129,629
Less: amortization of intangibles	(3,388)
Less: OREO expense	(172)
Less: merger costs	(10,551)
Less: other non-recurring items	0
Adjusted non-interest expense	\$115,520

	June 30, 2016
Net interest income (FTE)	\$157,160
Non-interest income	51,411
Less: net securities gains	(226)
Less: OTTI	0
Less: other non-recurring items	0
Adjusted net interest income (FTE) + non-interest income	\$208,345
Efficiency ratio	55.4%



For the Quarter ended

# GAAP to Non-GAAP Reconciliation – Yadkin

### \$ in thousands

Operating ROATA	
	For the Quarter ended June 30, 2016
Operating net income	
Netincome	\$17,404
Securities (gains) losses	(64)
Gain on sale of trust business	(417)
Merger and conversion costs	6,531
Restructuring charges	25
Income tax effect of adjustments	(2,269)
Operating net income	\$21,210
Operating return on average tangible assets	
Operating net income (annualized)	\$85,306
Amortization of intangibles, net of tax	. ,
(annualized)	4,195
	\$89,501
Average total assets	\$7,416,030
Less: Average intangibles	(369,252)
Average tangible assets	\$7,046,778
Operating return on average tangible assets	1.27%

### **Operating ROATCE**

For the Quarter ended
June 30, 2016
\$85,306
4,195
\$89,501
\$993,113 (369,282)
\$623,831
14.3%

### **Operating Efficiency**

	For the Quarter ended
	June 30, 2016
Efficiency Ratio:	
Efficiency Ratio	63.45%
Adjustment for securities gains	0.05
Adjustment for gain on sale of trust business	0.34
Adjustment for merger and conversion costs	(8.31)
Adjustment for restructuring costs	(0.03)
Operating efficiency ratio	55.50%

