F.N.B. Corporation

Macquarie Capital (USA) Inc. Small- & Mid- Cap Conference 2010 New York, NY June 16, 2010

Stephen Gurgovits President & CEO Brian Lilly Chief Operating Officer



Forward-Looking Statements

This presentation and the reports F.N.B. Corporation files with the Securities and Exchange Commission often contain "forward-looking statements" relating to present or future trends or factors affecting the banking industry and, specifically, the financial operations, markets and products of F.N.B. Corporation. These forward-looking statements involve certain risks and uncertainties. There are a number of important factors that could cause F.N.B. Corporation's future results to differ materially from historical performance or projected performance. These factors include, but are not limited to: (1) a significant increase in competitive pressures among financial institutions; (2) changes in the interest rate environment that may reduce interest margins; (3) changes in prepayment speeds, loan sale volumes, charge-offs and loan loss provisions; (4) general economic conditions; (5) various monetary and fiscal policies and regulations of the U.S. government that may adversely affect the businesses in which F.N.B. Corporation is engaged; (6) technological issues which may adversely affect F.N.B. Corporation's financial operations or customers; (7) changes in the securities markets; (8) risk factors mentioned in the reports and registration statements F.N.B. Corporation files with the Securities and Exchange Commission; (9) housing prices; (10) job market; (11) consumer confidence and spending habits; (12) estimates of fair value of certain F.N.B. Corporation assets and liabilities or (13) the effects of current, pending and future legislation, regulation and regulatory actions. F.N.B. Corporation undertakes no obligation to revise these forwardlooking statements or to reflect events or circumstances after the date of this presentation.



Non-GAAP Financial Information

To supplement its consolidated financial statements presented in accordance with Generally Accepted Accounting Principles (GAAP), the Corporation provides additional measures of operating results, net income and earnings per share (EPS) adjusted to exclude certain costs, expenses, and gains and losses. The Corporation believes that these non-GAAP financial measures are appropriate to enhance the understanding of its past performance as well as prospects for its future performance. In the event of such a disclosure or release, the Securities and Exchange Commission's Regulation G requires: (i) the presentation of the most directly comparable financial measure calculated and presented in accordance with GAAP and (ii) a reconciliation of the differences between the non-GAAP financial measure presented and the most directly comparable financial measure calculated and presented in accordance with GAAP. The required presentations and reconciliations are contained herein and can be found at our website, www.fnbcorporation.com, under "Shareholder and Investor Relations" by clicking on "Non-GAAP Reconciliation."

The Appendix to this presentation contains non-GAAP financial measures used by the Corporation to provide information useful to investors in understanding the Corporation's operating performance and trends, and facilitate comparisons with the performance of the Corporation's peers. While the Corporation believes that these non-GAAP financial measures are useful in evaluating the Corporation, the information should be considered supplemental in nature and not as a substitute for or superior to the relevant financial information prepared in accordance with GAAP. The non-GAAP financial measures used by the Corporation may differ from the non-GAAP financial measures other financial institutions use to measure their results of operations. This information should be reviewed in conjunction with the Corporation's financial results disclosed on April 26, 2010 and in its periodic filings with the Securities and Exchange **3** Commission.



F.N.B. Corporation

Headquarters: Hermitage, PA Bank Charter: 1864 Assets: \$8.8B (5th largest bank in PA) Market Capitalization: \$915.2M at June 4, 2010

Locations Banking Offices: 213 (PA), 11 (OH) Consumer Finance Offices: 23 (PA), 18 (TN), 16 (OH) Loan Production Offices: 3 (FL)

Business Lines Banking Wealth Management Insurance Consumer Finance Merchant Banking





Experienced Management Team

Name	<u>Position</u>	Years of Banking <u>Experience</u>
Steve Gurgovits	President and Chief Executive Officer	49
Brian Lilly	EVP; Chief Operating Officer	30
Vince Calabrese	Chief Financial Officer	22
Vince Delie	EVP; Chief Revenue Officer; President, First National Bank of PA	23
Gary Guerrieri	Chief Credit Officer	24





Fourteen Independent Directors

Seven Former Financial Services Executives

Three Involved as Financial Services Investors



Operating Strategy

- Manage our business for profitability and growth
- Operate in markets we know and understand
- Maintain a low-risk profile
- Drive growth through relationship banking
- Fund loan growth through deposits
- Target neutral asset / liability position to manage interest rate risk
- Build fee income sources
- Maintain rigid expense controls

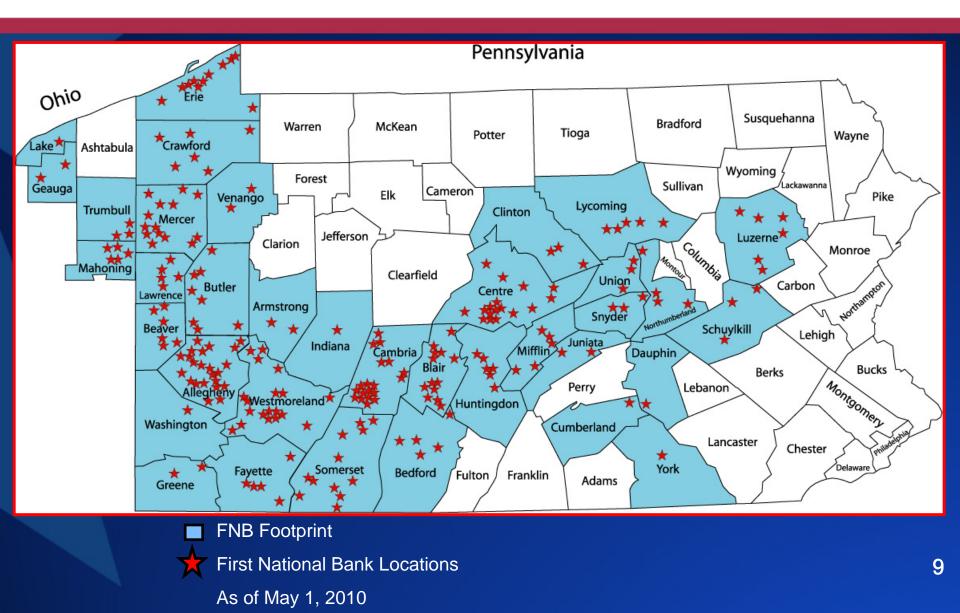


Market Characteristics

FNB <u>Region</u>	Market Size <u>Deposits</u>	FNB Deposit <u>Ranking</u>	FNB <u>Branches</u>	 Stable Markets
Pittsburgh	\$70.6B	7th	72	Modest Growth
Northwest	\$24.9B	3rd	58	#2 Ranking State College
				#7 Ranking in Pittsburgh
Capital	\$20.8B	9th	35	 Regional Management
Central Mountain	\$11.5B	1st	73	Local Advisory Boards



Banking Locations





Organic Growth Opportunity

Our markets are experiencing unprecedented levels of dislocation

Counties of Operation

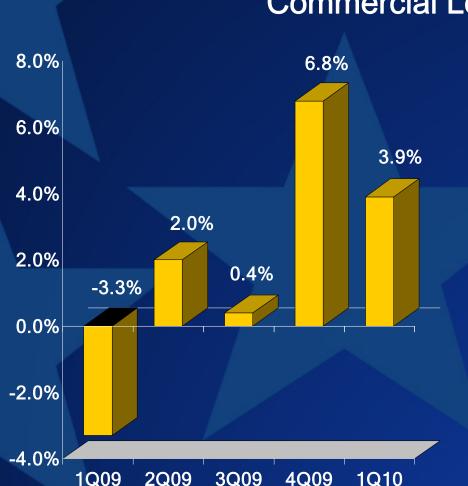
		Branch	Total Deposits in	Total Market
Rank	Institution	Count	Market (\$000)	Share (%)
1	PNC Financial Services Group (PA)	330	40,967,710	32.24
2	Royal Bank of Scotland Group	209	9,724,563	7.65
3	F.N.B. Corporation (PA)	234	6,499,732	5.11
4	M&T Bank Corp (NY)	126	5,390,877	4.24
5	Huntington Bancshares Inc. (OH)	104	4,950,824	3.90
6	First Commonwealth Financial (PA)	104	3,927,665	3.09
7	First Niagara Financial Group (NY)	56	3,678,459	2.89
8	Northwest Bancshares Inc. (PA)	107	3,303,617	2.60
9	Dollar Bank FSB (PA)	38	3,144,130	2.47
10	Wells Fargo & Co.	36	2,696,519	2.12
	Total (1-145)	2,437	127,088,179	100.00

Source: SNL Financial

Deposit data as of June 30, 2009; pro forma for pending acquisitions; updated through 6/1/2010



Winning Market Share



Commercial Loan Growth⁽¹⁾

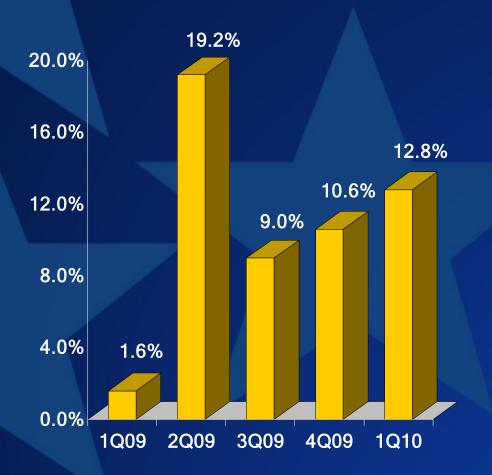
First Quarter 2010

- > Commercial loans grew $3.9\%^{(1)}$
 - Pennsylvania commercial loans (excluding Florida) grew 6.3%⁽¹⁾
 - Historically low commercial line utilization - 35% at March 31, 2010



Winning Market Share

Transaction Deposit and Treasury Management Growth⁽¹⁾



First Quarter 2010

> Transaction deposits grew $8.5\%^{(1)}$

Treasury management balances grew 45.8%⁽¹⁾

 Increased total net number of checking accounts nearly 1,800

(1) Based on average balances; percentage growth annualized and as compared to the prior quarter; transaction deposits includes DDA, Savings, NOW and MMDA.



National and Regional Recognition



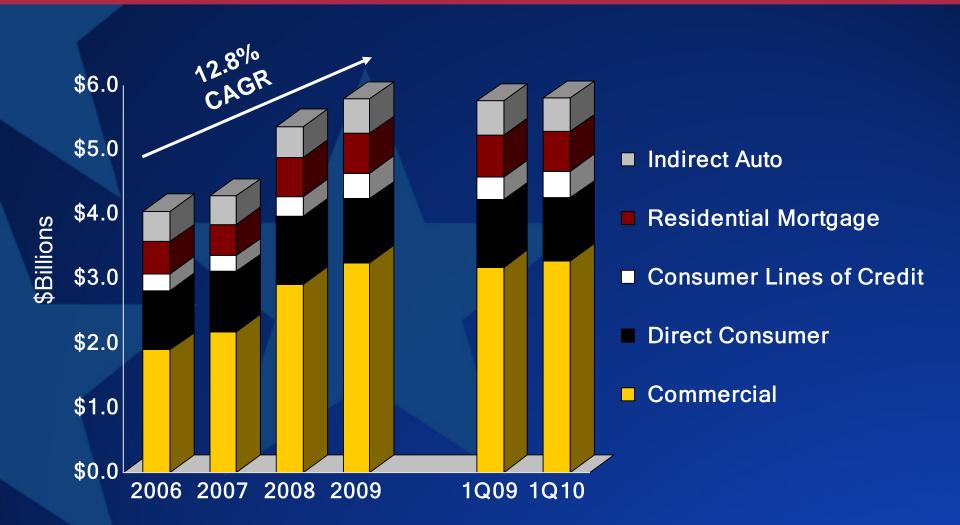
Winner of 2009 Greenwich Excellence Awards

- Regional Middle Market Banking Excellence Award⁽¹⁾
- National Small Business
 Banking Excellence Award⁽²⁾
- Regional Small Business
 Banking Excellence Award⁽²⁾

(1) Based on over 13,000 interviews with businesses with sales of \$10-\$500 million across the country.(2) Based on over 17,000 interviews with businesses with sales of \$1-\$10 million across the country.



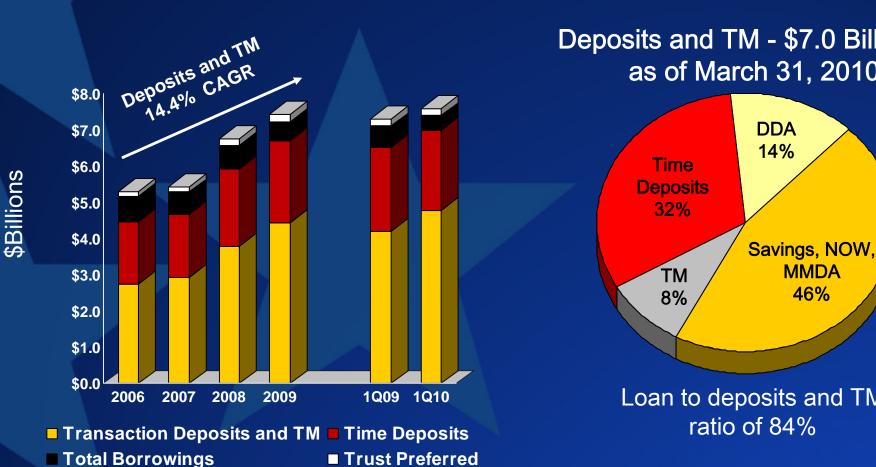
Loan Composition



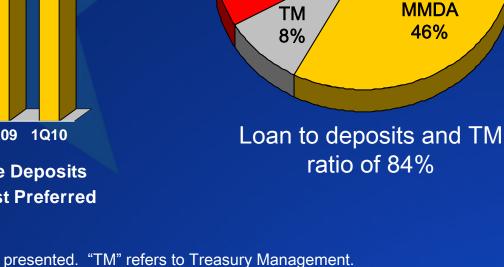
Based on average balances for each period presented.







Deposits and TM - \$7.0 Billion as of March 31, 2010



Based on average balances for each period presented. "TM" refers to Treasury Management.



Proven Merger Integrator



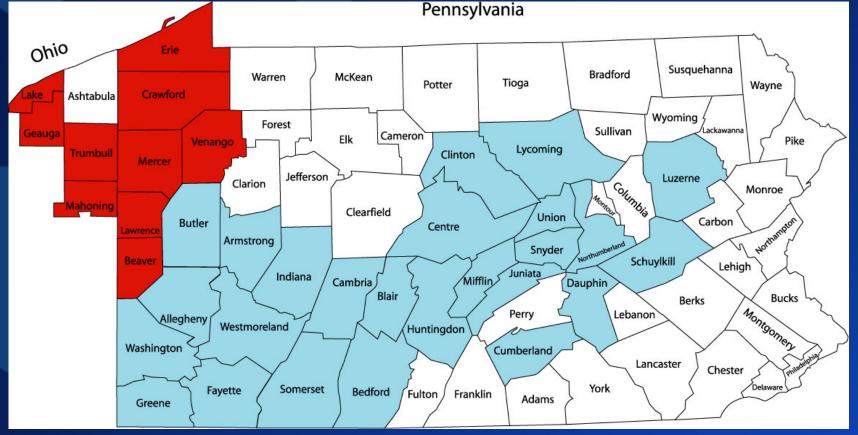
Proven Merger Integrator

Proven significant acquisition and integration experience

Since 2002, completed seven bank acquisitions (\$5.5 billion in assets), four insurance acquisitions and one consumer finance acquisition



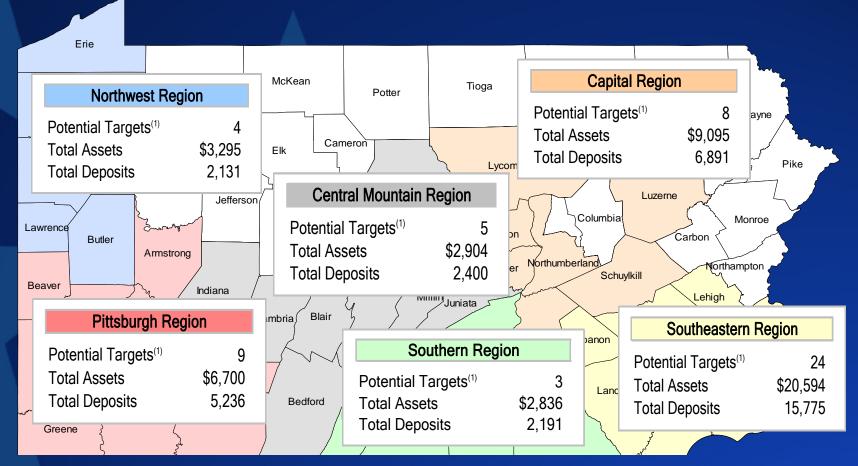
Acquisition Related Expansion





Acquisition Opportunities

There are over 50 acquisition opportunities in our footprint and contiguous markets

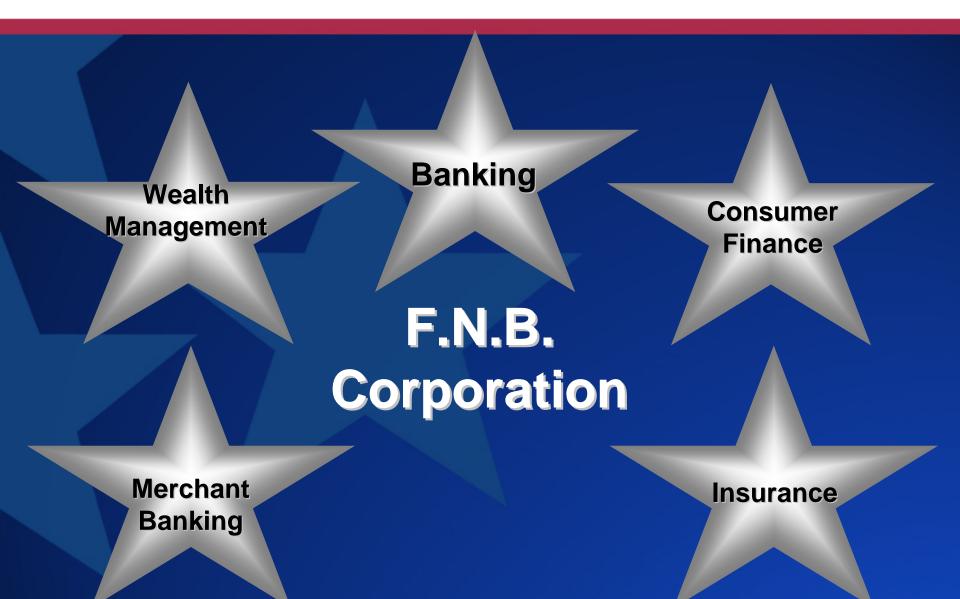


Source: SNL Financial and MapInfo; Financial data in millions, as of most recent quarter available. Pro forma for pending and recently completed acquisitions and capital raises.

(1) Includes all banks and thrifts headquartered in the region with assets between \$300 million and \$3.0 billion; excludes mutuals and MHCs.



Well Diversified Business





Consumer Finance

Regency Finance Company

- > 80 Years of Consumer Lending Experience
- ▷ 57 Offices
- High-Performing Affiliate
 - 1Q2010 ROTCE 36.23% ⁽¹⁾
 - 1Q2010 ROA 3.04%
 - 1Q2010 ROE 32.09%

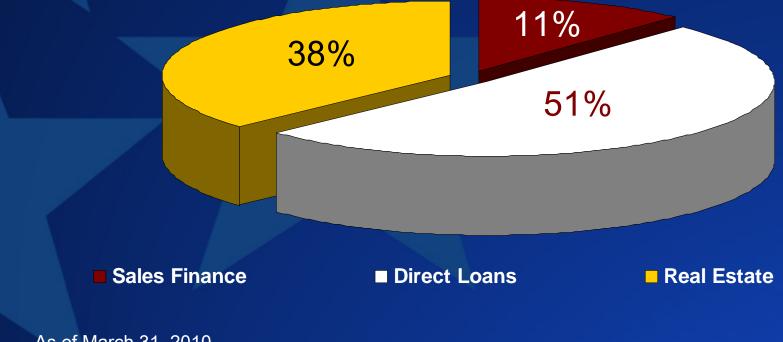
Pennsylvania Ohio **Tennessee**

⁽¹⁾ Return on average tangible common equity (ROTCE) is calculated by dividing net income less amortization of intangibles by average common equity less average intangibles.



Consumer Finance

Regency Finance Company Loan Portfolio – \$157 Million 85% of Real Estate Loans are First Mortgages





Wealth Management and Insurance

Wealth Management

- > Trust, Fiduciary and Institutional Investment Services
 - Over 70 Years Managing Wealth
 - \$2.3 Billion Under Management at March 31, 2010
- Individual Investment Services
 - Brokerage, Mutual Funds and Annuities
 - Life and Long-Term Care Insurance Planning

Insurance

- Property, Casualty, Life and Employee Benefits
- > Risk Management, Risk Transfer and Cost Containment Services
- Eight offices, located in Central and Western PA
- ≻ 80% Commercial; 20% Personal
 - •78% Property and Casualty
 - •22% Life and Benefits
- > Annual premiums of \$96.7 Million



Merchant Banking

> Junior Capital Provider Offering Flexible Financing Solutions

•Mezzanine debt, subordinated notes, equity capital

Growth or expansion capital, buyouts and ownership transition financing

•No early stage or real estate financing

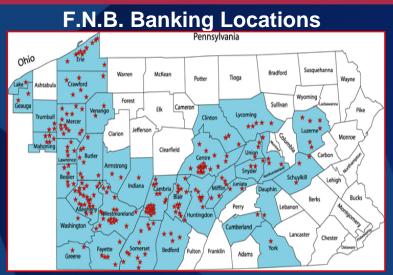
•Typical investment between \$1 million and \$7 million

> Total Outstandings of \$16.6 million as of March 31, 2010

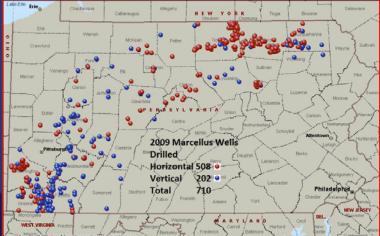
≻ Founded in 2005



Pennsylvania Marcellus Shale



2009 PA Marcellus Wells⁽¹⁾



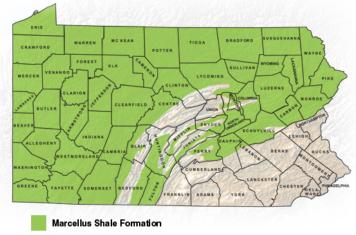
Fully developed - Marcellus Shale has potential to be the second largest natural gas field in the world⁽¹⁾

Estimated/projected Pennsylvania jobs^{(1):}

 44,000, 111,000 and 212,000 - 2009, 2010 and 2020, cumulative, respectively

 FNB screened as second best positioned in Pennsylvania based on overlap of market share,

drilling permits issued and wells being dug⁽²⁾



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PA Marcellus Shale Formation⁽³⁾

Sources: (1) "The Economic Impacts of the Pennsylvania Marcellus Shale Natural Gas Play: An Update", May 24, 2010, Penn State; (2) "Banking on the Marcellus", June 7, 2010, Sterne Agee Industry Report; (3) MarcellusCoalition.org

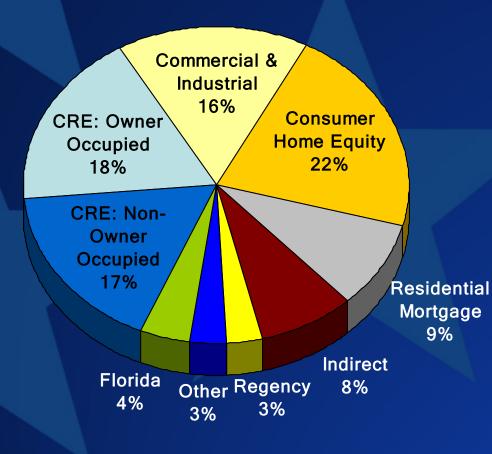


LOAN COMPOSITION & CREDIT QUALITY



Diversified Loan Portfolio

\$5.9 Billion Outstanding as of March 31, 2010



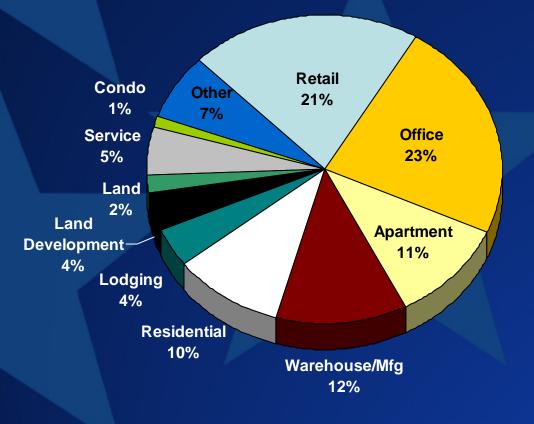
Shared National Credits

- 4.3% of total loan portfolio
- In market customers and prospects
- Avoided subprime and Alt-A mortgages
- Construction and land development total only 3% and 1%, respectively, of FNB's total (non-Florida) loan portfolio



Commercial Real Estate Portfolio

\$1.0 Billion in CRE Non-Owner Occupied as of March 31, 2010 (excluding Florida)



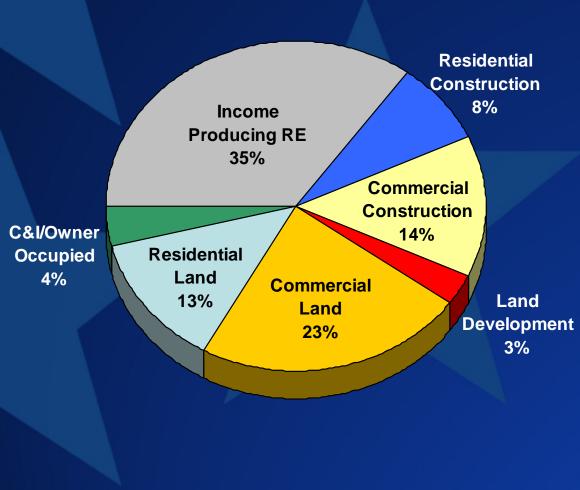
Diverse Portfolio

- Solid Credit Quality Results
 - 2.28% Total delinquency
 - 2.10% Non-performing loans + OREO/Total loans + OREO



Profile of Florida Loans

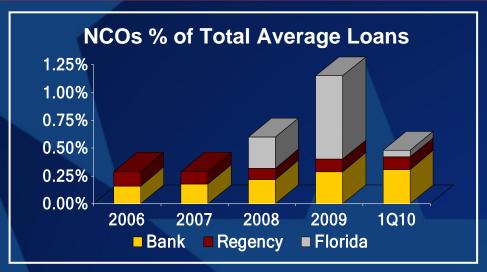
\$240 Million in Total Outstandings as of March 31, 2010

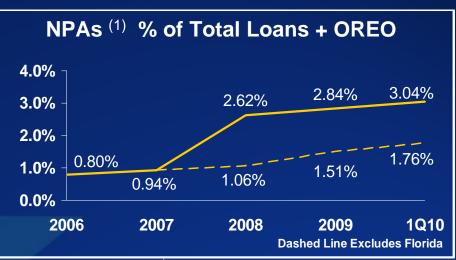


- ➢ 4% of Total Loan Portfolio
 - \$61.4 million portfolio reduction year-over-year
- Weighted-average loan to value of 77%
- Credit Quality
 - 29% Non-performing loans
 / Total loans
 - 9.4% Allowance for loan losses / Total loans
- Land Portfolio
 - Carried at 36% of original appraised value, post reserves

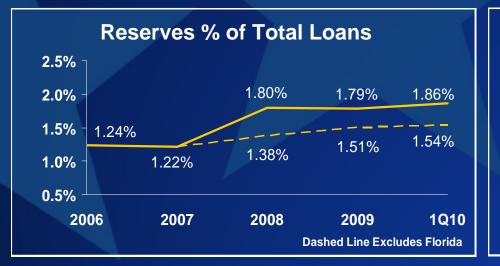


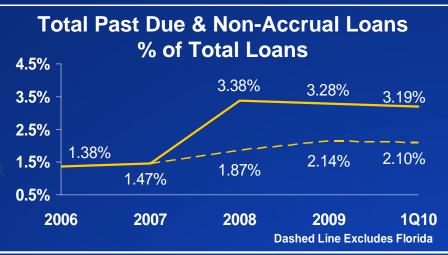
Credit Quality





⁽¹⁾ Excludes non-performing investments







FINANCIALS



(1

(2

Earning Assets - Investments

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Investment Portfolio Ratings as of March 31, 2010

	Investment	Ratings By Investment - %	Amount ⁽¹⁾ (in \$ millions)
% of Total Portfolio	Agency - MBS	AAA	\$885
_−A 2.4%	Agency - Senior Notes	AAA	\$255
-BBB 0.8% -BB 0.2% -B 0.2% Non-Rated 0.1%	Municipals	AAA - 4% AA - 73% A - 19% BBB - 4%	\$190
	Short-Term	AAA	\$190
1.0%	CMO - Agency	AAA	\$119
AAA 86.7%	CMO - Private Label	AAA - 50% AA - 20% CCC - 30%	\$46
	Trust Preferred ⁽²⁾	A - 17% BBB - 28% BB - 17% B - 17% C - 21%	\$21
1) Amounts shown reflect GAAP	Bank Stocks	Non-Rated	\$2
 Original cost of \$55 million; adjusted cost of \$38 million; fair value of \$20 million 	Total		[↓] – \$1,708



First Quarter Results

	1Q10	4Q09	1Q09
Profitability			
Earnings per Common Share	\$ 0.14	\$ 0.04	\$ 0.16
Return on Tangible Common Equity ⁽¹⁾	14.43%	4.66%	17.48%
Return on Tangible Assets ⁽²⁾	0.85%	0.28%	0.87%
Operating			
Loan Growth ⁽³⁾	0.9%	4.3%	(2.5%)
Deposit and TM Growth ⁽³⁾	9.4%	6.1%	0.1%
Transaction Deposits and TM Growth ⁽³⁾	12.8%	10.6%	1.6%
Net Interest Margin	3.74%	3.77%	3.65%
Efficiency Ratio	63.55%	66.28%	63.06%

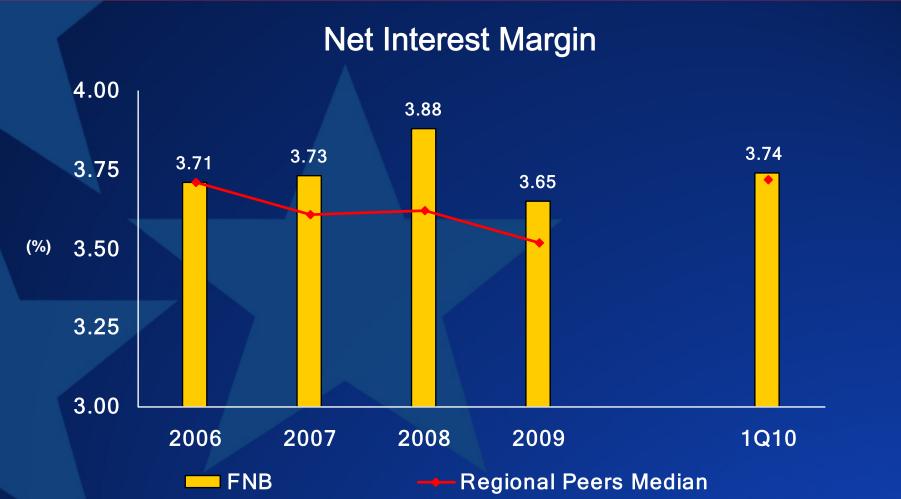
(1) Calculated by dividing net income less amortization of intangibles by average common equity less average intangibles.

(2) Calculated by dividing net income less amortization of intangibles by average assets less average intangibles.

(3) Annualized linked-quarter data, based on average balances.



Stable Margin



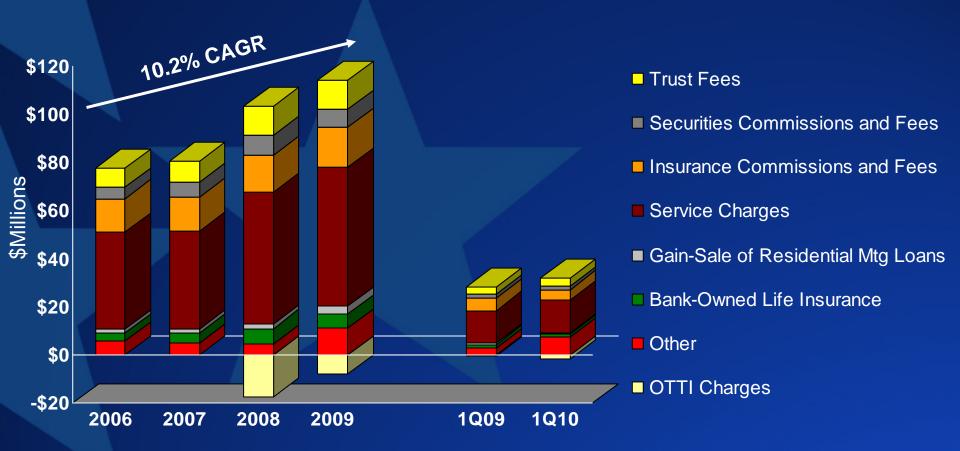
Source: SNL Financial

Regional peers include: CSE, CBC, CBSH, CHFC, CBU, CRBC, FCF, FFBC, FMBI, FMER, FULT, HTLF, MBFI, NBTB, NPBC, ONB, PRK, PVTB, SBNY, SRCE, STBA, SUSQ, TAYC, TCB, UBSI, UMBF, VLY, WL, WSBC, WL and WTFC



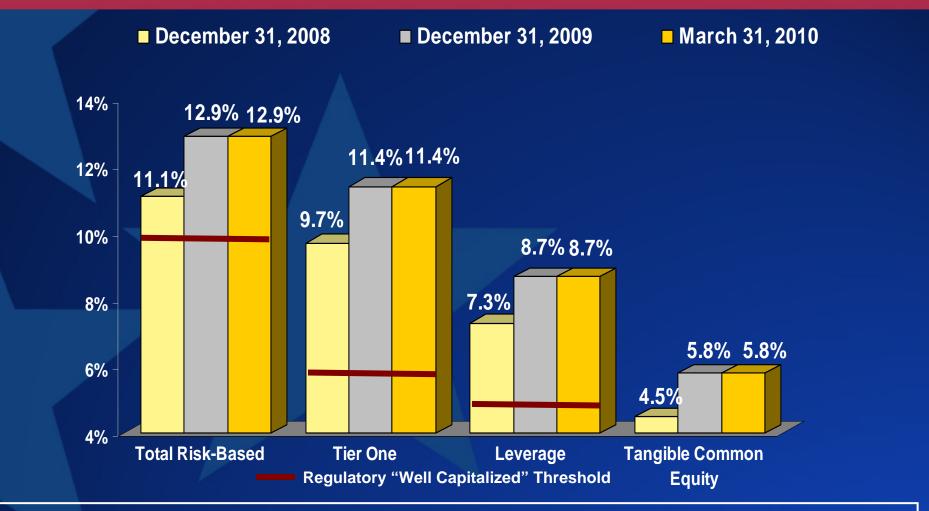
Fee Income

2009 Fee Income as Percentage of Operating Revenue 29%⁽¹⁾





Well Capitalized



> Raised \$126 million in new common equity through issuance of 24.15 million shares in June 2009



INVESTMENT THESIS



Long-Term Investment Thesis

Targeted EPS Growth



Expected Dividend Yield (Payout Ratio 60-70%)



= Total Shareholder Return

9-12%



Relative Valuation Multiples

		Peer Median	
	F.N.B.	Regional	National
	Corporation	Banks	Banks
Price ⁽¹⁾ /Earnings Ratio			
FY10 Consensus EPS (F.N.B.=\$0.60)	14.02x	18.03x	18.00x
Price ⁽¹⁾ -to-Tangible Common Book Value ⁽²⁾	1.90x	1.44x	1.41x
Dividend Yield ⁽¹⁾	6.00%	1.25%	1.11%

(1) Based on June 4, 2010 closing prices (F.N.B.=\$8.00)

(2) Represents total common equity less intangibles





Leading market share among community banks in Central and Western PA

Executing organic growth strategy and capitalizing on opportunities presented in markets of operation

Experienced management team with proven ability to integrate acquisitions

Diversified revenue stream



Thank You

